

203-011075-021

Second Revised
Page No. 2A

CENTRAL AMERICA DISCUSSION AGREEMENT
FMC NO. 203-011075-021

Independent Carrier Parties

TRANSPORTES NAVIEROS ECUATORIANOS
Edificio Citibank
Avenida 9 de Octubre Chile
Guayaquil, Ecuador

DOLE FRESH FRUIT
P.O. Box 1689
Gulfport, Mississippi 39501

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CENTRAL AMERICA DISCUSSION AGREEMENT
FMC NO. 203-011075-021

Twelfth Revised
Page No. 6

IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION
By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.
By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.
By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: CENTRAL AMERICA SHIPPERS, INC.
By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: NEXOS LINE
By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.
By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

CENTRAL AMERICA DISCUSSION AGREEMENT
FMC NO. 203-011075-021

Party: NAVIERA CONSOLIDADA, S.A.

By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.

By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: GREAT WHITE FLEET, LTD.

By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: KING OCEAN CENTRAL AMERICA, S.A.

By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: NETWORK SHIPPING LTD.

By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Party: EMPRESA NAVIERA SANTA

By: [Signature]
Name: Kevin J. Keelan Title: Attorney in Fact

Tenth Revised
Page No. 8

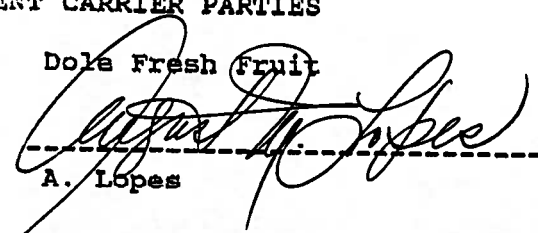
CENTRAL AMERICA DISCUSSION AGREEMENT
FMC No. 203-011075-021

IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

INDEPENDENT CARRIER PARTIES

Party: Dole Fresh Fruit

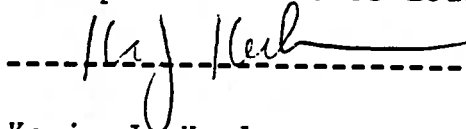
By:


A. Lopes

MANAGER - COMM. CARGO SERVICES
Title:

Party: Transportes Navieros Ecuatorianos

By:



Name: Kevin J. Keelan

Title: Attorney in Fact